

## **DEFENSE COMMISSARY AGENCY HEADQUARTERS** 1300 E AVENUE FORT LEE, VIRGINIA 23801-1800

**MPS** February 2, 2018

NOTICE TO THE TRADE – DeCA NOTICE 18 - 09

SUBJECT: April/May Sidewalk Sale

The purpose of this Notice to the Trade (NTT) is to inform Industry that the Defense Commissary Agency (DeCA) will be conducting Sidewalk Sales in lieu of Case Lot Sales during the timeframe of April 16, 2018 to May 31, 2018. The sidewalk sales will be conducted using the Month of the Military Child (April) or Military Appreciation Month (May) theme. Each commissary will be limited to conducting one sidewalk sale, lasting a maximum of four (4) days, during the designated period.

DeCA will provide industry with specific sidewalk sale dates by commissary. Commissaries will then coordinate with local sale's representatives for product offers which may include additional coupons and/or price reductions through Vendor Credit Memorandums. Items featured for these events should be in the club, seasonal, or regular display packages covering the designated timeframe and may also include Firesale, deadstock, or DSD items identified at the local level. A Case Lot package will also be available for selected items.

CONUS stores are required to coordinate their sale's offerings with their distributors and overseas stores are required to coordinate with their supporting CDC inventory managers, respectively. VCMs will be processed at store level in overseas commissaries, versus at CDC, to support varying products and sale's dates.

Point of contact for this notice is Michael A. Pulley, Michael pulley@deca.mil or 804-734-8000, extension 48521.

R.G.1132013221 ou=PKI, ou=DECA, cn=GRANADO.HECTOR.G.1132013221

GRANADO.HECTO Digitally signed by GRANADO.HECTORON.G.1132013221 DN: c=US, o=U.S. Government, ou=DoD, Date: 2018.02.02 08:10:53 -05'00

Hector Granado Director, Marketing