

| <b>FY 2017 SAVINGS VS. BASELINE OVERALL</b> |                           |                          |                    |
|---|---------------------------|--------------------------|--------------------|
| <b>AREA</b>                                 | <b>BASELINE % SAVINGS</b> | <b>FY 2017 % SAVINGS</b> | <b>DIFFERENCE^</b> |
| Total U.S. (including AK & HI)              | 20.2%                     | 19.9%                    | -0.3%              |
| Overseas                                    | 44.2%                     | 42.7%                    | -1.4%              |
| Global                                      | 23.7%                     | 23.3%                    | -0.3%              |

**Table 1**

| <b>FY 2017 SAVINGS VS. BASELINE U.S. BY REGION</b> |                           |                          |                    |
|--|---------------------------|--------------------------|--------------------|
| <b>REGION</b>                                      | <b>BASELINE % SAVINGS</b> | <b>FY 2017 % SAVINGS</b> | <b>DIFFERENCE^</b> |
| New England (36 stores)                            | 21.4%                     | 20.2%                    | -1.2%              |
| South Atlantic (30 stores)                         | 19.9%                     | 18.4%                    | -1.5%              |
| North Central (18 stores)                          | 20.2%                     | 20.3%                    | 0.1%               |
| South Central (33 stores)                          | 18.1%                     | 18.3%                    | 0.1%               |
| Mountain (20 stores)                               | 17.6%                     | 18.0%                    | 0.4%               |
| Pacific (31 stores)                                | 20.9%                     | 21.5%                    | 0.6%               |
| Alaska & Hawaii (9 stores)                         | 32.6%                     | 31.8%                    | -0.8%              |
| <b>Total U.S. (177 stores)</b>                     | <b>20.2%</b>              | <b>19.9%</b>             | <b>-0.3%</b>       |

**Table 2**

*\*Note: Baseline percent savings for all commissaries shopped in Fall 2016 (177 commissaries)*

*^Difference may vary due to rounding.*