

DEFENSE COMMISSARY AGENCY HEADQUARTERS

1300 E AVENUE FORT LEE, VIRGINIA 23801-1800

LEIP

November 12, 2015

NOTICE TO THE TRADE - DeCA NOTICE 16-11

SUBJECT: EBS News and Updates

The purpose of this Notice to the Trade is to alert DeCA's vendor community of where to find important EBS news and updates.

Many of DeCA's legacy systems have been in place for decades and have become increasingly difficult and expensive to operate, maintain, and update. More importantly, they often impose functional constraints on what we are able to do and how we do it, limiting our ability to provide our patrons with the advances available in today's commercial grocery industry.

Enterprise Business Solution (EBS) will modernize our systems and operations with industry-leading capabilities in the areas of merchandising, vendor management, inventory management, replenishment, point of sale (POS) and other patron touchpoints, loyalty and customer relationship management (CRM), and warehouse management. The multi-phase, multi-year deployment will occur in four increments, the first of which is being implemented right now.

One of the major impacts for our business partners will be the automation of category management and pricing processes through a vendor portal. The vendor portal is expected to be deployed next summer with numerous pre-activities planned for in advance that will support a successful transition. One example of the pre-activities includes an "Industry Day" where business partners are encouraged to attend an EBS overview briefing followed by one-on-one sessions with appropriate DeCA personnel. Details of that event will be announced soon.

All business partners are strongly encouraged to periodically check DeCA's website at www.commissaries.com under the headings "About Us", "Business with DeCA", and "EBS", for important announcements, information, and updates. Of note, responses to numerous EBS Frequently Asked Questions (FAQs) were recently posted to the website. EBS related questions can be submitted to EBSquestions@deca.mil for inclusion in future versions of the FAQ's. This is an unmanned email box designed to collect questions only. Individual responses to questions will not be provided.

On behalf of the entire DeCA team, we thank you for your patience and continued support as we modernize our systems, ultimately enabling us to deliver a 21st Century Commissary benefit.

Robert E. Comer Program Executive