

Control Number: HQC007-12-40  
Purchase Request Number: HQCAAA-2039-2100

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Description of Acquisition: This requirement is to procure Good Technologies Software Licenses and Support at the Defense Commissary Agency

Statutory Authority: 10 U.S.C. 2304(c)(1) as implemented by FAR 6.302-1(c). Application of brand name descriptions.

Estimated Contract Amount:

Prepared by: Floyd L Kirkland FLK  
Phone: (804) 734-8000 Ext: 86223

Contract Specialist  
Date: May 3, 2012

Technical/Requirements: John Wilkinson John  
Telephone

Chief, Service Desk Center  
Date: 5/8/12

BEIMG REP: Debbie Emory de  
Phone:

Information Resources Specialist  
Date: 5/8/12

PCO: Rita W. Jackson RWJ  
Phone: (804) 734-8000 Ext: 48199

Contracting Officer (KO)  
Date: 5/8/2012

Reviews: We have reviewed this J&A and find that justification is adequate to support other than full and open competition.

Chief, Service Desk Center: John Wilkinson Phone:

Signature: [Signature] Date: 5/8/12

Legal Counsel: James Hayes Phone:  
(Printed Name)

Signature: [Signature] Date: 5/10/12

Division Chief D.L. Wiggins Phone:

Signature: [Signature] Date: 5/22/12

Competition Advocate Melissa Rios Phone: (804) 734-8000 Ext: 48680

Signature: [Signature] Date: 5/22/12

## JUSTIFICATION FOR OTHER THE FULL AND OPEN COMPETITION BRAND NAME JUSTIFICATION

DECA Control Number: HQC007-12-40

### 1. REQUIRING AGENCY AND CONTRACTING OFFICE:

Defense Commissary Agency  
1300 E Avenue  
Fort Lee, VA 23801-1800

Requiring Activity: Information Technology Directorate, Technology Enhancement Division, Service Desk Center

Contracting Activity: Store Services Support Division, Information Technology Branch (LEASI)

**2. NATURE/DESCRIPTION OF ACTION(S).** This justification for other than full and open competition will result in award of a firm fixed price delivery order for Good Technologies Software Licenses and Support.

### 3. DESCRIPTION OF SUPPLIES/SERVICES:

BASE YEAR WITH OPTION TO INCREASE 100%				
ITEM	Description	P/N	Qty	Type
0001	Good for Enterprise Client Access License (CAL) – single license	GFE.CAL	45	New
0002	Good for Enterprise Extended User Support	GFE.24X7.TS.USER	45	New
0003	Good Mobile Messaging SMIME CAL – single license	SMIME.CAL	45	New
0004	Good SMIME Add On Support (annual user fee)	SMIME.TS.USER	45	New
OPTION YEAR ONE WITH OPTION TO INCREASE 100%				
0001	Good for Enterprise Client Access License (CAL) – single license	GFE.CAL	45	New
0002	Good for Enterprise Extended User Support	GFE.24X7.TS.USER	45	New
0003	Good Mobile Messaging SMIME CAL – single license	SMIME.CAL	45	New
0004	Good SMIME Add On Support (annual user fee)	SMIME.TS.USER	45	New

Base Year – June 1, 2012 through May 31, 2013:  
 Option Year One – June 1, 2013 through May 31, 2014  
 Additional licensing and support for Base Year  
 Additional licensing and support for Option Year 1\*  
 \*Could represent an increase of up to 90 license per line

Overall estimated total:

**4. IDENTIFICATION OF STATUTORY AUTHORITY:** 10U.S.C. 2304(c)(1) as implemented by FAR 6.302-1(c). Application of brand name descriptions.

**5. IDENTIFICATION OF JUSTIFICATION RATIONALE:**

The Defense Commissary Agency (DeCA) manages commissary operations worldwide for the Defense Department. This includes the Headquarters, region offices, and approximately 250 commissaries worldwide. The Customer Support Services Branch under the Information Technology (IT), Technology Enhancement Division, needs to purchase additional CALs for the Good server for the Bring Your Own Device (BYOD) pilot. IT is currently testing a limited pilot of BYOD. This pilot will initially test the mobile platform from the Android OS to the iOS devices (phones and tablets). Good is the only manufacturer that provides the products as described in paragraph 3. This BYOD pilot has just started and works in conjunction with mobile devices for the agency head and senior executives. DeCA currently has five (5) licenses in place. These products do not impact any other applications in the agency.

**6. DETERMINATION OF FAIR AND REASONABLE COST:**

In accordance with FAR 8.404, 12.209, 13.106-1 (2), and 14.408-2, I hereby determine that the anticipated cost or price to the Government for this contract action will be fair and reasonable. The Price Reasonableness Memorandum detailing the Fair and Reasonable Price Determination will be included in the contract file documentation.

**7. MARKET RESEARCH:**

Market research was conducted over the last several months utilizing internet searches. A check of the mandatory Army CHESSE site indicated that these products were not found. However, this research indicates re-sellers are available on NASA SEWP. At the time of this research, no other products were found that would work for this pilot.

**8. ANY OTHER SUPPORTING FACTS:**

N/A

**9. ACTIONS TAKEN TO REMOVE BARRIERS TO COMPETITION:**

DeCA continues to perform market research for products that are available and designed to implement mobile security controls to protect sensitive information and address regulatory requirements for government data over-the-air and at rest on devices. DeCA continually communicates and works with other DoD agencies, its business partners, and attends trade and industry shows, in an effort to stay abreast of this evolving technology. As legislation and regulatory changes mandated by DoD change and influence the DoD department's information technology requirements, the commercial market place's ability to stay abreast of those changes and provide viable solutions will also change.



**10. TECHNICAL CERTIFICATION:** "I certify that supporting data under my cognizance which are included in the J&A are accurate and complete to the best of my knowledge and belief."

NAME: John Wilkerson

SIGNATURE: 


TITLE: Chief, Service Desk Center

Date: 5/8/12

Contracting Officer's Certification: I have reviewed this justification and find it to be accurate and complete to the best of my knowledge and belief. Since this justification does not exceed \$650,000 and pursuant to the authority of 10 U.S.C. 2304(c)(1) provided that funds are available or will be made available and provided that the services and/or supplies herein described have otherwise been authorized for acquisition, this review serves as approval."

In accordance with FAR 8.405-6(g)(2)(ix), I certify that the data supporting the recommended use of other than full and open competition is accurate and complete to the best of my knowledge and belief.

NAME: Rita W. Jackson

SIGNATURE: 

TITLE: Contracting Officer

DATE: 5/8/2012

ALL QUESTIONS REGARDING THE J&A SHOULD BE REFERRED TO: MS. RITA W. JACKSON, CONTRACTING OFFICER, (804) 734-8000 X48199.