## JUSTIFICATION REVIEW DOCUMENT

Description of Acquisition: Material Management for DeCA Pacific Theater locations

Statutory Authority: FAR 6.302-1; Only One Responsible Source and No Other Supplies or

Services Will Satisfy Agency Requirements

Estimated Contract Amount: \$398,186.00

Performance Period: May 1, 2015 through April 30, 2020 (Base + 4 Option Periods)

Prepared By:

Heather Jarratt

Contract Specialist

Phone: (804)734-8000x86302 Date/Initials:4/7/15 HJ

Requirements:

Thurman Brayboy

Transportation Officer

Phone: (804)734-8000x86050 Date/Initials: 4/8/15 TB

PCO:

Jill Craft

Contracting Officer

Phone: (804)734-8000x86294 Date/Initials: 4/8/15 JC

Required Review Signatures: We have reviewed this J&A and find the justification adequate to support other than full and open competition.

**Program Manager:** Thurman Brayboy

Phone: 804-734-8000 x86050

Signature: BRAYBOY.THURMAN.1 DATE OF THE ABOUT OF THE ABO nd on-1000, on-PG. Date: 4/8/15

**Legal Counsel:** 

Ralph Tremaglio

Phone: 804-734-8000 x48116

TREMAGLIO.RALPH.J = Signature: TREMAGLIO.KALPH.J

Date:

**Division Chief:** 

Michael G. Shaffer

Phone: 804-734-8000 x48681

Signature: 50571 Date: 4/8/2015

Competition

Ernie A. Favale

Phone: 804-734-8000 x48548

Advocate:

Signature: FAVALE.ERNIE.A.1182175699

Date: 4/9/15

# JUSTIFICATION AND APPROVAL FOR OTHER THAN FULL AND OPEN COMPETITION

- 1. **Contracting Office** Defense Commissary Agency, Enterprise Acquisition Division, 1300 E Avenue, Fort Lee, Virginia 23801-1800.
- 2. **Type of Contract Action** This action will result in a new Firm Fixed Price Indefinite-delivery Indefinite-quantity (IDIQ) type contract for a base year and four option periods.
- 3. **Description of Supplies/Services** Coastal Pacific Food Distributors, Inc. fills government containers with subsistence items for overseas shipping as part of their agreement with DeCA contracted grocery manufacturers. Under the incumbent contract, Coastal Pacific also maximizes Government container space for less than container loads of DeCA supplies and equipment bound for the Pacific Theater. When a container is loaded with subsistence items and is not full, Coastal Pacific management optimizes existing space by loading pallets or boxes of supplies and equipment. Since shipping containers must be properly loaded to prevent damage to both the containers and property within, Coastal Pacific manages the load plan for safety and regulatory compliance. The estimated total value of the contract is \$398,186.00 as listed below.

Year	CLIN	Estimate	
Base Year	0001	\$ 75,000.00	
1st Option	1001	\$ 77,250.00	
2nd Option	2001	\$ 79,568.00	
3rd Option	3001	\$ 81,955.00	
4th Option	4001	\$ 84,413.00	
Total		\$ 398,186.00	

- 4. Authority Cited 10 U.S.C 2304(c)(1); FAR 6.302-1(2)(iii) "Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements".
- 5. **Reason for Authority Cited** Material management services for goods bound for DeCA Commissaries in Pacific Theater are available from only Coastal Pacific since subsistence shipments from manufacturers are managed by this firm. Coastal Pacific will use "space available" to properly load the intermittent supplies and equipment bound for Pacific Theater. The supplies and equipment make up a very small portion of the government container volume loaded for the Pacific Theater.

Coastal Pacific employees are the only personnel authorized to manage, load, and seal containers leaving their facility for DeCA locations. As Coastal Pacific employees perform all of this work on their property, no other firm can provide the service. If material management were performed at other locations, DeCA would incur exorbitant costs to ship these items. Utilizing unused container space is a best commercial practice.

6. **Efforts to Obtain Competition** – Competition for other freight options for the occasional equipment and ancillary supply shipments alone is impractical due to the sporadic nature of the requirement and the exorbitant costs to ship less than container loads overseas.

- 7. Fair and Reasonable Cost Determination IAW FAR 15.404-1(b)(v) the Contracting Officer will evaluate proposed prices using cost and price analysis. The total government estimate is based upon prior year's volume and stable labor rates.
- 8. Market Research and Interested Sources We conducted market research and found approximately 275 companies that provide services under NAICS code 488320. Although other companies provide similar services, there is no practical business approach that provides a viable option for the management of supplies and equipment at another location without significant cost increases and delays to the Government. For instance, using DoD contracted freight costs, shipping a typical pallet from DeCA HQ in Fort Lee, VA to DeCA's Pacific Theater warehouse in Japan is more than \$1,700 and is delivered in 8 days whereas a pallet shipped via DeCA's material management contract with Coastal Pacific costs under \$200 for a 12 day delivery.
- 9. Actions to Increase/Foster Competition A notice of DeCA's intent for sole source contract award will be posted to FedBizOps. No viable competitive option exists.
- 10. **Other Factors** This procurement is a follow-on to existing contract HDEC05-10-C-0001 which was awarded November 14, 2009 as a sole source.

### **Requirements Certification:**

I certify that the supporting data under my cognizance, which are included in this justification, are accurate and complete to the best of my knowledge and belief.

Name: Thurman Brayboy	BRAYBOY.THURMAN.1055 Signature853696	Digitally signed by BRAYBOY.THURMAN.1055853696 DN: c=US, o=U.S. Government, ou=DoD, ou=PKI, ou=DECA, cn=BRAYBOY.THURMAN.1055853696 Date: 2015.04.08.08.20.18.04.007
Title: Transportation	Date: 4/8/15	
Officer	-	

#### Fair and Reasonable Price Determination and Contracting Officer Certification:

I hereby determine that the price for this contract action will be fair and reasonable. I certify that this J & A is accurate and complete to the best of my knowledge and belief.

Name: Jill A. Craft	Signature:	Lliu A Crost	c=US, o=U.S. Government, ou=DoD, ou=PKI, ou=DECA, cn=CRAFT.JILL.ANN.1299005042 2015.04.08 08:30:14 -04'00'
Contracting Officer	Date:	4/8/2015	

#### APPROVAL

Based on the foregoing justification, I hereby approved the procurement of material management for DeCA Europe locations on an other than full and open competition basis pursuant to the authority of 10 U.S.C. 2304(c)(1), provided funds are available or will be available, and provided that the services and products herein described have otherwise been authorized for acquisition.

APPROVED:

Signature:

CRAFTJILLANN.1299005042 c=US, o=U.S. Government, ou=DoD, ou=PKI, ou=DECA, cn=CRAFTJILLANN.1299005042 2015.04.08 08:29:22 -04'00'

Date: 4/8/2015

Jill A. Craft

Contracting Officer