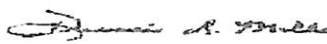


| | | | | | | | | |
|---|------------------------------------|--|--|--|--|--|--|--------------------|
| SOLICITATION/CONTRACT/ORDER FOR COMMERCIAL ITEMS <i>OFFEROR TO COMPLETE BLOCKS 12, 17, 23, 24, AND 30</i> | | | | 1. REQUISITION NUMBER | | PAGE 1 OF 22 | | |
| 2. CONTRACT NO. HDEC04-12-D-0012-F00010 | | 3. AWARD/EFFECTIVE DATE 09-Mar-2012 | 4. ORDER NUMBER | | 5. SOLICITATION NUMBER HDEC04-12-R-0008 | | 6. SOLICITATION ISSUE DATE 08-Dec-2011 | |
| 7. FOR SOLICITATION INFORMATION CALL: | | a. NAME REBECCA L ANTICO | | | b. TELEPHONE NUMBER (No Collect Calls) 804-734-8000 X 48676 | | 8. OFFER DUE DATE/LOCAL TIME 04:00 PM 31 Jan 2012 | |
| 9. ISSUED BY DEFENSE COMMISSARY AGENCY EQUIPMENT & MAINTENANCE DIVISION BUILDING P 11200 1300 E AVENUE FORT LEE VA 23801-1800 TEL: FAX: (804) 734-8269/8886 | | CODE HDEC04 | 10. THIS ACQUISITION IS <input type="checkbox"/> UNRESTRICTED <input checked="" type="checkbox"/> SET ASIDE: 100% FOR <input type="checkbox"/> SB <input type="checkbox"/> HUBZONE SB <input checked="" type="checkbox"/> 8(A) <input type="checkbox"/> SVC-DISABLED VET-OWNED SB <input type="checkbox"/> EMERGING SB SIZE STD: 750 NAICS: 333924 | | | 11. DELIVERY FOR FOB DESTINATION UNLESS BLOCK IS MARKED <input type="checkbox"/> SEE SCHEDULE <input type="checkbox"/> 13a. THIS CONTRACT IS A RATED ORDER UNDER DPAS (15 CFR 700) 13b. RATING 14. METHOD OF SOLICITATION <input type="checkbox"/> RFQ <input type="checkbox"/> IFB <input checked="" type="checkbox"/> RFP | | 12. DISCOUNT TERMS |
| 15. DELIVER TO SEE SCHEDULE | | CODE | 16. ADMINISTERED BY SEE ITEM 9 | | | | | CODE |
| 17a. CONTRACTOR/OFFEROR CORNERSTONE EQUIPMENT & SUPPLY, INC HERSTLE CROSS 821 HODGKINS STREET, SUITE C HOUSTON TX 77032-2733 TEL. (865) 483-6600 | | CODE 3FR53 | 18a. PAYMENT WILL BE MADE BY DFAS-WIDE AREA WORK FLOW DFAS - CVDAAA/CO P.O. BOX 369016 COLUMBUS OH 43236-9016 | | | CODE HQ0131 | | FACILITY CODE |
| <input type="checkbox"/> 17b. CHECK IF REMITTANCE IS DIFFERENT AND PUT SUCH ADDRESS IN OFFER | | | 18b. SUBMIT INVOICES TO ADDRESS SHOWN IN BLOCK 18a. UNLESS BLOCK BELOW IS CHECKED <input type="checkbox"/> SEE ADDENDUM | | | | | |
| 19. ITEM NO. | 20. SCHEDULE OF SUPPLIES/ SERVICES | | | 21. QUANTITY | 22. UNIT | 23. UNIT PRICE | 24. AMOUNT | |
| SEE SCHEDULE | | | | | | | | |
| 25. ACCOUNTING AND APPROPRIATION DATA | | | | | 26. TOTAL AWARD AMOUNT (For Govt. Use Only) \$1,440,582.72 EST | | | |
| <input type="checkbox"/> 27a. SOLICITATION INCORPORATES BY REFERENCE FAR 52.212-1. 52.212-4. FAR 52.212-3. 52.212-5 ARE ATTACHED. | | | | ADDENDA <input type="checkbox"/> ARE <input type="checkbox"/> ARE NOT ATTACHED | | | | |
| <input type="checkbox"/> 27b. CONTRACT/PURCHASE ORDER INCORPORATES BY REFERENCE FAR 52.212-4. FAR 52.212-5 IS ATTACHED. | | | | ADDENDA <input type="checkbox"/> ARE <input type="checkbox"/> ARE NOT ATTACHED | | | | |
| 28. CONTRACTOR IS REQUIRED TO SIGN THIS DOCUMENT AND RETURN <u>0</u> COPIES <input type="checkbox"/> TO ISSUING OFFICE. CONTRACTOR AGREES TO FURNISH AND DELIVER ALL ITEMS SET FORTH OR OTHERWISE IDENTIFIED ABOVE AND ON ANY ADDITIONAL SHEETS SUBJECT TO THE TERMS AND CONDITIONS SPECIFIED HEREIN. | | | | 29. AWARD OF CONTRACT: REFERENCE HDEC04-12-R-0008 <input checked="" type="checkbox"/> OFFER DATED <u>31-Jan-2012</u> . YOUR OFFER ON SOLICITATION (BLOCK 5), INCLUDING ANY ADDITIONS OR CHANGES WHICH ARE SET FORTH HEREIN, IS ACCEPTED AS TO ITEMS: SEE SCHEDULE | | | | |
| 30a. SIGNATURE OF OFFEROR/CONTRACTOR | | | 31a. UNITED STATES OF AMERICA (SIGNATURE OF CONTRACTING OFFICER)  | | | 31c. DATE SIGNED 09-Mar-2012 | | |
| 30b. NAME AND TITLE OF SIGNER (TYPE OR PRINT) | | 30c. DATE SIGNED | 31b. NAME OF CONTRACTING OFFICER (TYPE OR PRINT) DESSIE MILLS / CONTRACTING OFFICER TEL: (804) 734-8000 EXT 48511 EMAIL: dessie.mills@deca.mil | | | | | |

**SOLICITATION/CONTRACT/ORDER FOR COMMERCIAL ITEMS
(CONTINUED)**

| 19. ITEM NO. | 20. SCHEDULE OF SUPPLIES/ SERVICES | 21. QUANTITY | 22. UNIT | 23. UNIT PRICE | 24. AMOUNT |
|--------------|------------------------------------|--------------|----------|----------------|------------|
| SEE SCHEDULE | | | | | |

32a. QUANTITY IN COLUMN 21 HAS BEEN
 RECEIVED INSPECTED ACCEPTED, AND CONFORMS TO THE CONTRACT, EXCEPT AS NOTED: _____

| | | |
|--|-----------|---|
| 32b. SIGNATURE OF AUTHORIZED GOVERNMENT REPRESENTATIVE | 32c. DATE | 32d. PRINTED NAME AND TITLE OF AUTHORIZED GOVERNMENT REPRESENTATIVE |
|--|-----------|---|

| | |
|--|---|
| 32e. MAILING ADDRESS OF AUTHORIZED GOVERNMENT REPRESENTATIVE | 32f. TELEPHONE NUMBER OF AUTHORIZED GOVERNMENT REPRESENTATIVE |
| | 32g. E-MAIL OF AUTHORIZED GOVERNMENT REPRESENTATIVE |

| | | | | |
|-----------------|--------------------|---------------------------------|--|------------------|
| 33. SHIP NUMBER | 34. VOUCHER NUMBER | 35. AMOUNT VERIFIED CORRECT FOR | 36. PAYMENT <input type="checkbox"/> COMPLETE <input type="checkbox"/> PARTIAL <input type="checkbox"/> FINAL | 37. CHECK NUMBER |
|-----------------|--------------------|---------------------------------|--|------------------|

| | | |
|------------------------|------------------------|-------------|
| 38. S/R ACCOUNT NUMBER | 39. S/R VOUCHER NUMBER | 40. PAID BY |
|------------------------|------------------------|-------------|

| | | | |
|---|-----------------------------------|--------------------------------------|-----------------------|
| 41a. I CERTIFY THIS ACCOUNT IS CORRECT AND PROPER FOR PAYMENT | 42a. RECEIVED BY (<i>Print</i>) | | |
| 41b. SIGNATURE AND TITLE OF CERTIFYING OFFICER | 41c. DATE | 42b. RECEIVED AT (<i>Location</i>) | |
| | | 42c. DATE REC'D (<i>YY/MM/DD</i>) | 42d. TOTAL CONTAINERS |

Section SF 1449 - CONTINUATION SHEET

| ITEM NO | SUPPLIES/SERVICES | ESTIMATED QUANTITY | UNIT | UNIT PRICE | ESTIMATED AMOUNT |
|-------------------|--|--------------------|------|------------|------------------|
| 0001 | CED 2R12, Manual, Hydraulic Pallet Jack FFP Base Year - April 1, 2012 - March 31, 2013 FOB: Destination | | | | \$0.00 |
| ESTIMATED NET AMT | | | | | \$0.00 |

PSC CD: 3920

| ITEM NO | SUPPLIES/SERVICES | ESTIMATED QUANTITY | UNIT | UNIT PRICE | ESTIMATED AMOUNT |
|-------------------|---|--------------------|------|------------|------------------|
| 0001AA | CED 2R12, Manual Hydraulic Pallet Jack FFP Base Year - April 1, 2012 - March 31, 2013 Model I-55 Mobile "Eco Transpallet" FOB: Destination | 403 | Each | \$436.72 | \$175,998.16 |
| ESTIMATED NET AMT | | | | | \$175,998.16 |

PSC CD: 3920

| ITEM NO | SUPPLIES/SERVICES | ESTIMATED QUANTITY | UNIT | UNIT PRICE | ESTIMATED AMOUNT |
|---------|---|--------------------|------|------------|------------------|
| 0001AB | Shipping FFP Base Year - April 1, 2012 - March 31, 2013 | 388 | Each | \$250.00 | \$97,000.00 EST |

Prior to placing delivery orders, the Government will contact the vendor for shipping cost for specific location(s). The vendor will be paid for actual shipping charges supported by a copy of the prepaid freight bill. \$250 is added as a placeholder only for systems purposes.

FOB: Destination

ESTIMATED
NET AMT

\$97,000.00 (EST.)

PSC CD: 3920

| ITEM NO | SUPPLIES/SERVICES | ESTIMATED QUANTITY | UNIT | UNIT PRICE | ESTIMATED AMOUNT |
|---------|--|--------------------|------|------------|------------------|
| 1001 | CED 2R12, Manual, Hydraulic Pallet Jack FFP Option Year One - April 1, 2013 - March 31, 2014 FOB: Destination | | | | \$0.00 |

ESTIMATED
NET AMT

\$0.00

PSC CD: 3920

| ITEM NO | SUPPLIES/SERVICES | ESTIMATED QUANTITY | UNIT | UNIT PRICE | ESTIMATED AMOUNT |
|----------------------|--|--------------------|------|------------|------------------|
| 1001AA | CED 2R12, Manual, Hydraulic Pallet Jack FFP Option Year One - April 1, 2013 - March 31, 2014 Model I-55 Mobile "Eco Transpallet" FOB: Destination | 399 | Each | \$449.82 | \$179,478.18 |
| ESTIMATED NET AMT | | | | | \$179,478.18 |

PSC CD: 3920

| ITEM NO | SUPPLIES/SERVICES | ESTIMATED QUANTITY | UNIT | UNIT PRICE | ESTIMATED AMOUNT |
|----------------------|---|--------------------|------|------------|--------------------|
| 1001AB | Shipping FFP Option Year One - April 1, 2013 - March 31, 2014 Prior to placing delivery orders, the Government will contact the vendor for shipping cost for specific location(s). The vendor will be paid for actual shipping charges supported by a copy of the prepaid freight bill. \$250 is added as a placeholder only for systems purposes. FOB: Destination | 399 | Each | \$250.00 | \$99,750.00 EST |
| ESTIMATED NET AMT | | | | | \$99,750.00 (EST.) |

PSC CD: 3920

| ITEM NO | SUPPLIES/SERVICES | ESTIMATED QUANTITY | UNIT | UNIT PRICE | ESTIMATED AMOUNT |
|-------------------|--|--------------------|------|------------|------------------|
| 2001 | CED 2R12, Manual, Hydraulic Pallet Jack FFP Option Year Two - April 1, 2014 - March 31, 2015 FOB: Destination | | | | \$0.00 |
| | | | | | <hr/> |
| ESTIMATED NET AMT | | | | | \$0.00 |

PSC CD: 3920

| ITEM NO | SUPPLIES/SERVICES | ESTIMATED QUANTITY | UNIT | UNIT PRICE | ESTIMATED AMOUNT |
|-------------------|--|--------------------|------|------------|------------------|
| 2001AA | CED 2R12, Manual, Hydraulic Pallet Jack FFP Option Year Two - April 1, 2014 - March 31, 2015 Model I-55 Mobile "Eco Transpallet" FOB: Destination | 398 | Each | \$463.32 | \$184,401.36 |
| | | | | | <hr/> |
| ESTIMATED NET AMT | | | | | \$184,401.36 |

PSC CD: 3920

| ITEM NO | SUPPLIES/SERVICES | ESTIMATED QUANTITY | UNIT | UNIT PRICE | ESTIMATED AMOUNT |
|---------|---|--------------------|------|------------|------------------|
| 2001AB | Shipping FFP Option Year Two - April 1, 2014 - March 31, 2015 | 398 | Each | \$250.00 | \$99,500.00 EST |

The vendor will be paid for actual shipping charges supported by a copy of the prepaid freight bill.

FOB: Destination

ESTIMATED
NET AMT

\$99,500.00 (EST.)

PSC CD: 3920

| ITEM NO | SUPPLIES/SERVICES | ESTIMATED QUANTITY | UNIT | UNIT PRICE | ESTIMATED AMOUNT |
|---------|--|--------------------|------|------------|------------------|
| 3001 | CED 2R12, Manual, Hydraulic Pallet Jack FFP Option Year Three - April 1, 2015 - March 31, 2016 FOB: Destination | | | | \$0.00 |

ESTIMATED
NET AMT

\$0.00

PSC CD: 3920

| ITEM NO | SUPPLIES/SERVICES | ESTIMATED QUANTITY | UNIT | UNIT PRICE | ESTIMATED AMOUNT |
|---------|--|--------------------|------|------------|------------------|
| 3001AA | CED 2R12, Manual, Hydraulic Pallet Jack FFP Option Year Three - April 1, 2015 - March 31, 2016 Model I-55 Mobile "Eco Transpallet" FOB: Destination | 407 | Each | \$477.22 | \$194,228.54 |

| | |
|----------------------|--------------|
| ESTIMATED NET AMT | \$194,228.54 |
|----------------------|--------------|

PSC CD: 3920

| ITEM NO | SUPPLIES/SERVICES | ESTIMATED QUANTITY | UNIT | UNIT PRICE | ESTIMATED AMOUNT |
|---------|---|--------------------|------|------------|------------------|
| 3001AB | Shipping FFP Option Year Three - April 1, 2015 - March 31, 2016 | 407 | Each | \$250.00 | \$101,750.00 EST |

The vendor will be paid for actual shipping charges supported by a copy of the prepaid freight bill.

FOB: Destination

| | |
|----------------------|---------------------|
| ESTIMATED NET AMT | \$101,750.00 (EST.) |
|----------------------|---------------------|

PSC CD: 3920

| ITEM NO | SUPPLIES/SERVICES | ESTIMATED QUANTITY | UNIT | UNIT PRICE | ESTIMATED AMOUNT |
|---------|---|--------------------|------|------------|------------------|
| 4001 | CED 2R12, Manual, Hydraulic Pallet Jack FFP Option Year Four - April 1, 2016 - March 31, 2017 FOB: Destination | | | | \$0.00 |

| | |
|----------------------|--------|
| ESTIMATED NET AMT | \$0.00 |
|----------------------|--------|

PSC CD: 3920

| ITEM NO | SUPPLIES/SERVICES | ESTIMATED QUANTITY | UNIT | UNIT PRICE | ESTIMATED AMOUNT |
|---------|---|--------------------|------|------------|------------------|
| 4001AA | CED 2R12, Manual, Hydraulic Pallet Jack FFP Option Year Four - April 1, 2016 - March 31, 2017 Model I-55 Mobile "Eco Transpallet" FOB: Destination | 416 | Each | \$491.53 | \$204,476.48 |

| | |
|----------------------|--------------|
| ESTIMATED NET AMT | \$204,476.48 |
|----------------------|--------------|

PSC CD: 3920

| ITEM NO | SUPPLIES/SERVICES | ESTIMATED QUANTITY | UNIT | UNIT PRICE | ESTIMATED AMOUNT |
|---------|--|--------------------|------|------------|------------------|
| 4001AB | Shipping FFP Option Year Four - April 1, 2016 - March 31, 2017 | 416 | Each | \$250.00 | \$104,000.00 EST |

The vendor will be paid for actual shipping charges supported by a copy of the prepaid freight bill.

FOB: Destination

ESTIMATED
NET AMT

\$104,000.00 (EST.)