

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
0001	Delicatessen and Bakery - Cluster 1 FFP Commissary in-store specialty delicatessen and bakery resale operations for Cluster 1				\$0.00

The contractor is to provide In-Store Specialty Delicatessen and Bakery Resale Operations to six (6) commissary stores located in Cluster 1. The base period of performance will commence approximately 30-45 calendar days after notification of contract award or a date specified by the Contracting Officer for 24 consecutive months.

There are three (3) one-year option periods and five (5) one-year Award Term periods. Award Term periods are contingent upon contractor performance level at excellent as set forth in the Award Term Clause.

The contractor is to submit their proposal price as a percentage of patron savings. This amount, expressed as a percentage, is what the contractor will save the commissary patron on each individual item identified by product category for all locations within the cluster. The five (5) product categories are Random Weight, Non-Random Weight, Bakery, Sushi, and Ready-to-Eat/Heat. Random Weight has three (3) subcategories for delicatessen meats and cheeses - Elite Price Line, Premium Price Line, and Value Price Line. See Technical Exhibit A Performance Work Statement for product category/sub-category descriptions.

In no circumstance will the per item (whether sold by weight, volume or each) savings be less than 13% below the retail price of the local competitive area.

Price shall include all labor, materials, overhead, to include costs associated with eCMRA requirement, and profit costs for the work effort required to operate and manage the in-store specialty delicatessen and bakery resale operations at the locations in Cluster 1.

Cluster 1 is comprised of six (6) commissary stores located in the Central and East Areas - Fort Buchanan (PR) (HQCSKU), Jacksonville NAS (FL) (HQCSJL), Kings Bay (GA) (HQCSJ4), MacDill AFB (FL) (HQCSJN), Mayport NS (FL) (HQCSJ5), and Patrick AFB (FL) (HQCSJP).

Fort Buchanan has a delicatessen only. All other locations have delicatessen and bakery operations.

FOB: Destination

PURCHASE REQUEST NUMBER: HQCDBO2013273

ESTIMATED
NET AMT

\$0.00

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
0001AA		24	Months	\$180,950.435	\$4,342,810.44

Delicatessen and Bakery - Cluster 1
FFP

Base Performance Period - 24 Consecutive Months

Specified percentage of patron savings for months 1-12 of 24 consecutive months of the Base Performance Period: February 1, 2015-January 31, 2016

Random Weight 19.0%

Non Random Weight 24.0%

Bakery 28.0%

Sushi 14.0%

Ready-to-Eat/Heat 22.0%

Specified percentage of patron savings for months 13-24 of 24 consecutive months of the Base Performance Period: February 1, 2016-January 31, 2017

Random Weight 19.0%

Non Random Weight 24.0%

Bakery 28.0%

Sushi 14.0%

Ready-to-Eat/Heat 22.0%

FOB: Destination

ESTIMATED
NET AMT

\$4,342,810.44

ITEM NO 0002	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT \$0.00
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Delicatessen and Bakery - Cluster 2
 FFP
 Commissary in-store specialty delicatessen and bakery resale operations for Cluster 2

The contractor is to provide In-Store Specialty Delicatessen and Bakery Resale Operations to four (4) commissary stores located in Cluster 2. The base period of performance will commence approximately 30-45 calendar days after notification of contract award or a date specified by the Contracting Officer for 24 consecutive months.

There are three (3) one-year option periods and five (5) one-year Award Term periods. Award Term periods are contingent upon contractor performance level at excellent as set forth in the Award Term Clause.

The contractor is to submit their proposal price as a percentage of patron savings. This amount, expressed as a percentage, is what the contractor will save the commissary patron on each individual item identified by product category for all locations within the cluster. The five (5) product categories are Random Weight, Non-Random Weight, Bakery, Sushi, and Ready-to-Eat/Heat. Random Weight has three (3) subcategories for delicatessen meats and cheeses - Elite Price Line, Premium Price Line, and Value Price Line. See Technical Exhibit A Performance Work Statement for product category/sub-category descriptions.

In no circumstance will the per item (whether sold by weight, volume or each) savings be less than 13% below the retail price of the local competitive area.

Price shall include all labor, materials, overhead, to include costs associated with eCMRA requirement, and profit costs for the work effort required to operate and manage the in-store specialty delicatessen and bakery resale operations at the locations in Cluster 2.

Cluster 2 is comprised of four (4) commissary stores located in the Central Area - Eglin AFB (FL) (HQCSK3), Hurlburt Field (FL) (HQCSJT), Pensacola NAS (FL) (HQCSKC), and Tyndall AFB (FL) (HQCSJR).

All locations have delicatessen and bakery operations.
 FOB: Destination
 PURCHASE REQUEST NUMBER: HQCDBO2013273

NET AMT \$0.00

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
0002AA	Delicatessen and Bakery - Cluster 2 FFP Base Year - 24 Consecutive Months	24	Months	\$112,148.3111	\$2,691,559.47

Specified percentage of patron savings for months 1-12 of 24 consecutive months of the Base Performance Period: February 1, 2015-January 31, 2016

Random Weight 19.0%

Non Random Weight 24.0%

Bakery 28.0%

Sushi 14.0%

Ready-to-Eat/Heat 22.0%

Specified percentage of patron savings for months 13-24 of 24 consecutive months of the Base Performance Period: February 1, 2016-January 31, 2017

Random Weight 19.0%

Non Random Weight 24.0%

Bakery 28.0%

Sushi 14.0%

Ready-to-Eat/Heat 22.0%

FOB: Destination

ESTIMATED
NET AMT

\$2,691,559.47